



# PURCHASING AND SUPPLY SERVICES

Keith Stewart, Director | keith.stewart@pgcps.org  
13300 Old Marlboro Pike | Upper Marlboro, MD 20772 | 301-952-6560

## CONTRACT EXTENSION No. 2

July 21, 2023

**International Food Solutions, Inc. dba  
Asian Food Solutions, Inc.**  
5600 Elmhurst Circle  
Oviedo, FL 32765  
Tel.: 888.499.6888  
Contact: Della Collins  
Email: [bids@internationalfoodsolutions.com](mailto:bids@internationalfoodsolutions.com)  
[Della.collins@internationalfoodsolutions.com](mailto:Della.collins@internationalfoodsolutions.com)

**Diane Forde**  
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### SUBJECT: IFB 016-18 USDA Foods Processing of Products

This Contract Amendment (the "Contract Amendment") is made by the Board of Education of Prince George’s County and **International Food Agency, Inc. dba Asian Food Solutions, Inc.** to the Agreement dated July 31, 2018 (the "Agreement").

1. The purpose of the Contract Amendment is to:
  - A. Incorporate Attachment A. exercise decrease and increase prices due to:
    - Decrease cause by Breaded Chicken entree price overall reductions in price for all material costs.
    - Increase resulted by fuel surcharges, transportation, raw materials, labor cost, storage and docking fees and supply chain disruptions.

Except as set forth in this Contract Amendment, the Agreement is unaffected and shall continue in full force and effect in accordance with the terms set forth in the original agreement **through December 31, 2023.**

**In Witness Whereof**, the undersigned agree to be bound by the terms and conditions set forth in this Contract Amendment to the Contract Award.

ACCEPTED BY:

**FOR THE FIRM:**  
Sep 22, 2023

**FOR THE BOARD OF EDUCATION:**  
Sep 23, 2023

Allan Lam  
Allan Lam (Sep 22, 2023 15:07 EDT)  
SIGNATURE DATE

Allan Lam  
NAME

Co-President  
TITLE

International Food Solutions, Inc.  
FIRM

Keith Stewart  
keith.stewart@pgcps.org | keith.stewart@pgcps.org (Sep 23, 2023 09:52 EDT)  
SIGNATURE DATE

Keith Stewart  
NAME:

Director, Purchasing & Supply Services  
TITLE

FOR THE BOARD OF EDUCATION  
OF PRINCE GEORGE’S COUNTY  
UPPER MARLBORO, MARYLAND 20772

*Alma Parks*

Sep 22, 2023

DF  
DF

International Food Solutions, Inc. dba  
Asian Food Solutions, Inc.

IFB 016-18  
EXTENSION No. 2

**CONTRACT PRICE  
Attachment A**

Item Description	SY22-23 Commodity Price (FFS)	SY22-23 Commercial Price - NOI	SY23-24 Commodity Price (FFS)	Change in Price (FFS)	SY23-24 PTV	SY23-24 Commercial Price - NOI	Change in Price – Commercial/NOI
72001 Tangerine Chicken	\$147.79	\$165.00	\$139.73	<i>(5.45% Decrease)</i>	\$21.77	\$161.50	<i>(2.12% Decrease)</i>
72005 Cherry Blossom Chicken	\$149.79	\$167.00	\$143.23	<i>(4.38% Decrease)</i>	\$21.77	\$165.00	<i>(1.20% Decrease)</i>
72013 Sriracha Chicken	\$151.79	\$169.00	\$143.23	<i>(5.64% Decrease)</i>	\$21.77	\$165.00	<i>(2.37% Decrease)</i>
Item Description	SY19-20 Commodity Price (FFS)	SY19-20 Commercial Price - NOI	SY23-24 Commodity Price (FFS)	Change in Price (FFS)	SY23-24 PTV	SY23-24 Commercial Price - NOI	Change in Price – Commercial/NOI
73002 New Orleans Chicken	\$91.00	\$112.87	\$131.11	<i>(44.08% Increase)</i>	\$28.89	\$160.00	<i>(41.76% Increase)</i>
Item Description	SY18-19 Commodity Price (FFS)	SY18-19 Commercial Price - NOI	SY23-24 Commodity Price (FFS)	Change in Price (FFS)	SY23-24 PTV	SY23-24 Commercial Price - NOI	Change in Price – Commercial/NOI
73001 Teriyaki Chicken	\$66.24	\$80.82	\$131.11	<i>(97.93% Increase)</i>	\$28.89	\$160.00	<i>(97.97% Increase)</i>

\*4 Pallets minimum delivery per drop, mixed products okay\*